



FRESH FRUITS EXPORT CATALOG

Direct exporter of Vietnamese fresh fruit to the Gulf, Europe and Asia. Farm-gate sourcing, our own packhouse and cold chain, shipped from Ho Chi Minh City.



Who we are

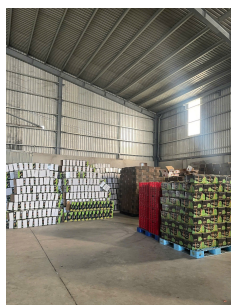
ViRFQ Fruits Export is the fresh produce arm of ViRFQ Technology Solutions JSC. We supply wholesale importers, distributors, HORECA suppliers and retail chains, with our main trade lanes running into the GCC markets.

We buy at farm gate from grower groups in the Mekong Delta and the dragon fruit and ginger belts, and pack in our own facility near Ho Chi Minh City under our own brand and our own staff. Because we control the goods from harvest through washing, grading, pre-cooling, packing and container stuffing, we can hold a specification instead of passing a buyer's order down a chain of traders.

We ship on our own account and under our own name. There is no commission layer between the grower and the importer.

Company details

Legal name	ViRFQ Technology Solutions Joint Stock Company
Trading name	ViRFQ Fruits Export
Business registration	0111373222
Head office	55 Nguyen Van Giap, Tu Liem, Hanoi, Vietnam
Packhouse	<i>[Address - Ho Chi Minh City]</i>
Loading ports	Cat Lai (VNCLI) and Cai Mep (VNCMT), Ho Chi Minh City
Core business	Fresh fruit and vegetables - direct export
Main markets	UAE, Saudi Arabia, Oman, Qatar, Kuwait, Bahrain
Secondary markets	EU, South Korea, Japan, Malaysia, Singapore
Incoterms	FOB, CFR, CIF
Payment terms	T/T deposit + balance, or L/C at sight
Equipment	20' RF and 40' RF reefer containers



Why buyers work with us

Direct from source, not from a trading chain

We contract growers and pack in our own house with our own team. Pricing is transparent, the lot is traceable, and the specification you approve is the specification that gets loaded.

Cold chain discipline

Fruit is pre-cooled to core temperature before stuffing. A reefer holds temperature; it cannot pull heat out of a dense pallet core. Packing hot is the most common cause of arrival claims on 20-30 day voyages, and we do not do it.

Built for the Gulf trade

We work to GSO/GCC requirements as routine: MRL compliance, Halal documentation where relevant, Arabic labelling, and the sailing schedules into Jebel Ali, Sohar, Dammam and Doha.

Our own brand and packaging

Cartons are printed under the ViRFQ Fruits Export brand, and we also pack under buyer's own label on request. Carton design, size marking and language are agreed before production.

Documents that clear

Phytosanitary Certificate, Certificate of Origin, Health Certificate or Certificate of Analysis, Packing List, Commercial Invoice and Bill of Lading - prepared correctly the first time.



Product range

Four products are packed and shipped under our own name. Availability follows the harvest calendar on page 09; full specifications are on the product pages that follow.



Seedless Lime

Citrus latifolia - HS 0805.50



Fresh Young Coconut

Cocos nucifera - HS 0801.12 / 0801.19



Dragon Fruit

Hylocereus spp. - HS 0810.90



Fresh Ginger

Zingiber officinale - HS 0910.11

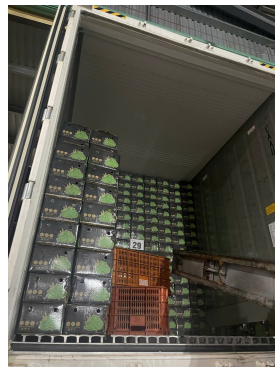
Seedless Lime

Persian / Tahiti lime - *Citrus latifolia*



Handling notes

Limes are chill-sensitive. Below roughly 7 C they develop pitting and skin browning that only shows up on arrival, so 8-10 C is the working range on every voyage - not 4-5 C. Fruit is force-cooled to core temperature before stuffing, and the 30-35 day shelf life assumes the cold chain is never broken at transshipment or on the quay.



Growing area	Ben Tre, Long An, Hau Giang - Mekong Delta
Availability	Year-round, peak March to September
Sizes / grades	[S / M / L - g per fruit to confirm]
Colour / condition	Deep green, firm, no blemish, stem trimmed
Packing	[e.g. 5 kg / 10 kg carton, net weight]
Cartons per 40' RF	[to confirm]
Storage temperature	8-10 C, RH 85-90%
Shelf life	30-35 days from packing, cold chain unbroken
HS code	0805.50
Certification	VietGAP; GlobalGAP and CoA available on request
MOQ	[1 x 40' RF / to confirm]

Fresh Young Coconut

Diamond-cut young coconut - Cocos nucifera



Presentation options

We pack diamond-cut polished nuts as standard, with a foam net sleeve, brand sticker and bamboo straw, nine nuts to a divided carton. Husked round-cut or full green nuts are available where your market prefers them. Sticker, sleeve, straw and carton print can all be produced under the buyer's own label.



Growing area	Ben Tre and the Mekong Delta
Variety	Xiem green coconut (Dua Xiem Xanh)
Availability	Year-round
Presentation	Diamond cut, polished white; net sleeve, sticker, bamboo straw
Weight per nut	[to confirm]
Packing	9 nuts per carton with dividers
Cartons per 40' RF	[to confirm]
Storage temperature	[to confirm]
Shelf life	[to confirm]
HS code	0801.12 / 0801.19
MOQ	[1 x 40' RF / to confirm]

Dragon Fruit

White flesh and red flesh - *Hylocereus spp.*



Grading and presentation

Fruit is washed, brushed and graded on line, then packed into printed ViRFQ cartons with the size band marked on the box. We supply white flesh and red flesh from the same packhouse, and can load a mixed container where your customers want both. Bract condition is the first thing a Gulf buyer looks at, so fruit with damaged or dried bracts is taken out at grading.



Growing area	[Binh Thuan / Long An / Tien Giang - confirm]
Varieties	White flesh (<i>H. undatus</i>) and red flesh (<i>H. costaricensis</i>)
Availability	[Year-round, peak to confirm]
Sizes / grades	[e.g. 300-500 g, 500-700 g, 700 g up]
Colour / condition	Even red skin, firm green bracts, no scarring
Packing	Printed carton, [net weight to confirm]
Cartons per 40' RF	[to confirm]
Storage temperature	[to confirm]
Shelf life	[to confirm]
HS code	0810.90
MOQ	[1 x 40' RF / to confirm]

Fresh Ginger

Zingiber officinale



Packing options

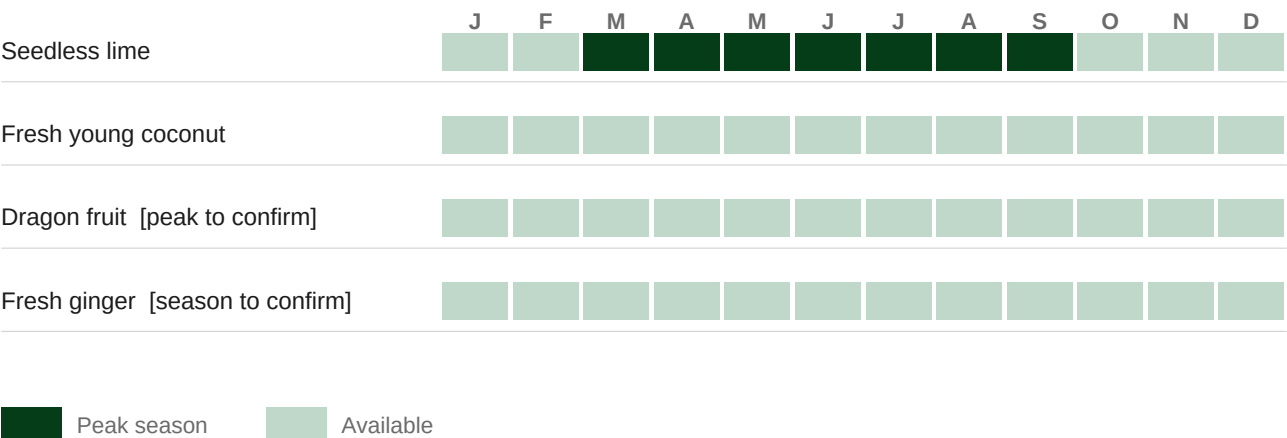
Ginger is dried down and hand-sorted after harvest, then packed either in PP mesh bags for volume buyers or in cartons where the fruit is going to retail. Bag weight, wash or unwashed, and mature or young ginger are all specified before production. Ginger loads dry, so it moves in a standard reefer or in a ventilated dry container depending on the lane and the season.



Growing area	[to confirm]
Type	[Mature ginger / young ginger - confirm]
Availability	[Season to confirm]
Sizes / grades	[to confirm]
Colour / condition	Firm, dry skin, no sprouting, hand-sorted
Packing	PP mesh bag [net weight to confirm]; carton packing available
Loading per 40' RF	[to confirm]
Storage temperature	[to confirm]
Shelf life	[to confirm]
HS code	0910.11
MOQ	[1 x 40' / to confirm]

Harvest calendar

Indicative availability. Peak months carry the best price and the most consistent size distribution; shoulder months remain shippable but volumes are limited and should be booked earlier.



Packing and cold chain

- 1 Harvest**
 Cut at the correct maturity stage in the early morning, field-crated and moved to the packhouse the same day.
- 2 Receiving and selection**
 Grading by size, colour and defect. Rejects removed before washing so nothing marginal enters the line.
- 3 Washing and treatment**
 Wash, sanitising rinse and drying on our own line. Waxing, trimming or drying down where the product requires it.
- 4 Pre-cooling**
 Forced-air cooling to target core temperature before packing, measured at tray centre rather than at the surface. This is the step that decides arrival condition.
- 5 Packing and palletising**
 Carton or mesh bag packing to the agreed net weight and count, corner boards, strapping and film. Vented cartons aligned for airflow.
- 6 Stuffing**
 Reefer pre-tripped and pre-cooled, container stuffed at our dock, set point and ventilation confirmed, temperature logger placed. Loading photographs sent to the buyer before the doors close.

Reefer set points

Seedless lime	8-10 C, RH 85-90%, ventilation as per voyage length
Fresh young coconut	[to confirm]
Dragon fruit	[to confirm]
Fresh ginger	[to confirm]

Quality and food safety

Fruit is grown and packed under documented food safety programmes. Residue compliance is checked against the standard of the destination market, not a single generic limit.

Standards and certification

Farm level	VietGAP; GlobalGAP available on nominated lots
Packhouse	HACCP-based food safety programme
Halal	Available where the product and buyer require it
GCC markets	MRL compliance to GSO 382; risk-based sampling at entry
EU markets	MRL compliance to Regulation (EC) No 396/2005
Third-party	SGS / Vinacontrol inspection at buyer's request

Documents issued per shipment

- Commercial Invoice
- Packing List
- Bill of Lading
- Phytosanitary Certificate
- Certificate of Origin (Form B / preferential forms where applicable)
- Certificate of Analysis or Health Certificate on request
- Temperature logger record
- Loading photographs

On residue certificates

A pesticide residue certificate is not a customs gate document in most GCC ports; entry sampling is risk-based. Where your end customer requires a CoA, tell us before booking and we will test the lot and issue it with the shipping documents.

Shipping and routing

We load from Cat Lai and Cai Mep, Ho Chi Minh City. Under CFR and CIF we select the carrier and the service, which keeps the cold chain and the transit time under our control rather than the buyer's forwarder. Under FOB the carrier is your choice and the freight and any war-risk or bunker surcharges are on your account.

Indicative transit times

Jebel Ali, UAE	[] days
Sohar, Oman	[] days
Dammam, Saudi Arabia	[] days
Jeddah, Saudi Arabia	[] days
Hamad, Qatar	[] days
Rotterdam, Netherlands	[] days

Indicative only, subject to the service and sailing confirmed at the time of booking.

Terms of sale

Preferred	CFR or CIF destination port
Also available	FOB Ho Chi Minh City
Equipment	40' RF standard; 20' RF for trial and mixed loads
Drop-off charges	Confirmed in writing with the carrier before quotation



How an order runs

01 Enquiry

Product, size, packing, quantity, destination port and target arrival window.

02 Quotation

Firm price, validity, packing specification, loading capacity and earliest sailing.

03 Specification approval

Photographs or a sample lot. Nothing is booked until the spec is agreed in writing.

04 Purchase order and contract

Sales contract issued and countersigned.

05 Deposit

30-50% by T/T against the proforma invoice.

06 Production and booking

Harvest scheduled, reefer booked, loading photographs sent before doors close.

07 Documents

Copy Bill of Lading and full document set sent by email.

08 Balance

Balance settled against the copy B/L.

09 Release

Original documents couriered or telex release issued.

Payment

T/T deposit with the balance against copy Bill of Lading is our standard structure for fresh produce. L/C at sight is accepted on first shipments or larger volumes. We do not ship perishables on cash-against-documents terms.



Let's talk volumes.

Send us the product, the size, the quantity and the destination port, and you will have a firm CFR price and the earliest sailing back the same working day.

ViRFQ Fruits Export

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Business registration	0111373222
Loading ports	Cat Lai and Cai Mep, Ho Chi Minh City

