

COMPANY PROFILE

“We trade with trust and deliver with integrity”



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WELCOME!

**“WE DON’T MEASURE
SUCCESS BY NUMBERS, BUT
BY THE TRUST WE BUILD
ALONG THE WAY.”**

A&T TRADING JSC.,

ABOUT US

WHO WE ARE?

Founded in 2014 from a vision to bring the best of Vietnamese agriculture to the world, A&T Trading provides high-quality products including cashew, pepper, and coffee for domestic and international customers.

After more than a decade of growth, A&T has become one of the most experienced agricultural trading companies in Vietnam, connecting quality products with partners around the world.

With proven capacity and trusted quality, we confidently fulfill even the largest orders and the most demanding standards.

WHAT WE DO?

Our perfectionism is shown in the way we follow international standards, maintain professional processes, and train an experienced team that understands both the products and the markets.



+\$25M
YEARLY
Revenue



+25
TRUSTED
Partners



+10
YEARS
Journey



+95%
CLIENT
Retention

OUR STRENGTHS



**Strong
Financial
Backbone**



**Trusted
Partnership**



**Robust Risk
Management**



**Strategic
Leadership**



“DRIVEN BY GROWTH, DEFINED BY QUALITY”

OUR SERVICES

TRADING AGRICULTURE

A&T specializes in trading high-quality agricultural commodities from Vietnam to global markets. We connect reliable local producers with international buyers, ensuring every shipment meets strict quality standards and timely delivery.



GREEN COFFEE BEANS

From the rich lands of Dak Lak, our Robusta and Arabica beans grow under ideal natural conditions of cool climate and red basalt soil. Each bean is carefully processed to deliver consistent quality and the genuine taste of Vietnamese coffee



BLACK PEPPERCORNS

Sourced from Vietnam's finest pepper-growing regions, Binh Phuoc and Gia Lai, our black and white pepper redefine quality and consistency. A&T brings you authentic flavor and reliable supply for global trade and modern cuisine



CASHEW KERNELS

Sourced from Binh Phuoc, the cashew capital of Vietnam, our cashews are grown under ideal natural conditions and processed to meet global standards. We delivers pure flavor, rich nutrition, and lasting freshness, naturally crafted without preservatives.



CUSTOMERS' MARKETS

Global Reach

Our coffee and pepper products are trusted and highly demanded in India, the UAE, Russia, and across Southeast Asia.

Why They Choose Us:

Our customers trust A&T for our consistent quality, reliability, and service. They value the peace of mind that comes from working with a partner who delivers on every promise and treats every partnership with care.



+30
SATISFIED
Customers

+1000
ORDERS
Shipped

OUR EXPERTISE



**Our partner's coffee factory is inspected by us every month*

Processing

Every product we trade undergoes a strict quality control process, from sourcing to final packaging.

With experienced factory partner's, we maintain product quality and readiness for both domestic and export needs.



**A&T's black pepper warehouse*

Supply Materials

Our warehouse system is built to international standards, ensuring safe, clean, and well-organized storage for all agricultural products.

With modern facilities and strict inventory control, A&T guarantees product integrity and reliable supply for global customers.



** Vietnamese farmers on black pepper farm*

Collaboration with Farmers

We build long-term partnerships with local farmers to ensure stable supply and consistent quality of raw materials.

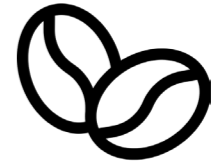
By working directly at the source, A&T maintains transparency, reliability, and mutual benefit throughout the agricultural value chain.



EXPORT CAPABILITIES



**Green coffee beans are packed for export*



Green Coffee

1000 MT / month



**Black pepper is stored in the warehouse in preparation for export*



Black Peppercorns

500 MT / month



**Cashew nuts are stored in the warehouse in preparation for export*



Cashew Kernels

250 MT / month

OUR **TOP** PROJECTS

Our portfolio of successful projects showcases A&T's strong trading capacity, trusted partnerships, and commitment to delivering value across both import and export operations.

CLOSED DEALS



* A&T imported cashew nuts from the Government of Tanzania



Date: 2021

We successfully imported **176,000 tons** of raw cashew nuts from the Government of Tanzania, supplying trusted processing and trading partners across Vietnam.



* SGS officers are inspecting a shipment for export to Russia



Date: June, 2025

We have exported almost **1,000 tons** of coffee and black pepper to Russia, securing a long-term partnership with our trusted client in this market.

HOW TO **CONTACTS ?**



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LET'S WORK TOGETHER



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